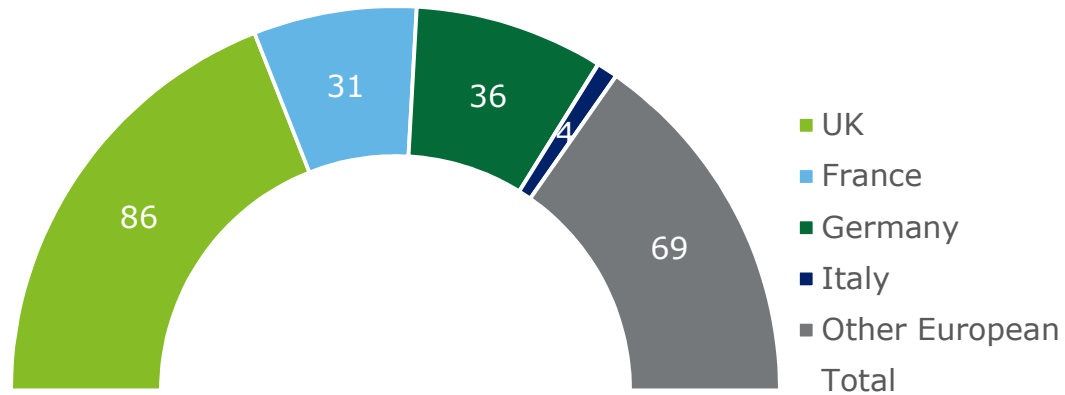


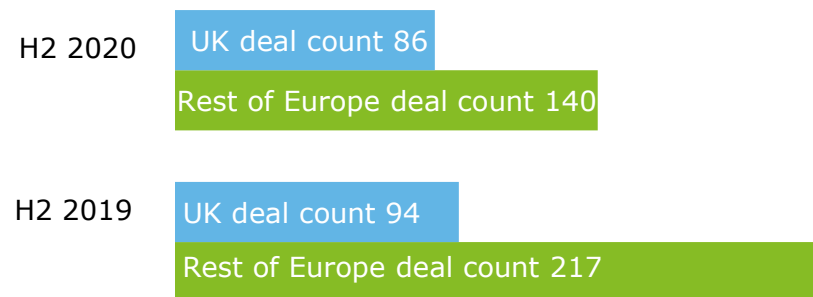
Alternative Lender Deal Tracker H2 2020 Deals

Deloitte Alternative Lender Deal Tracker

H2 2020 deals completed



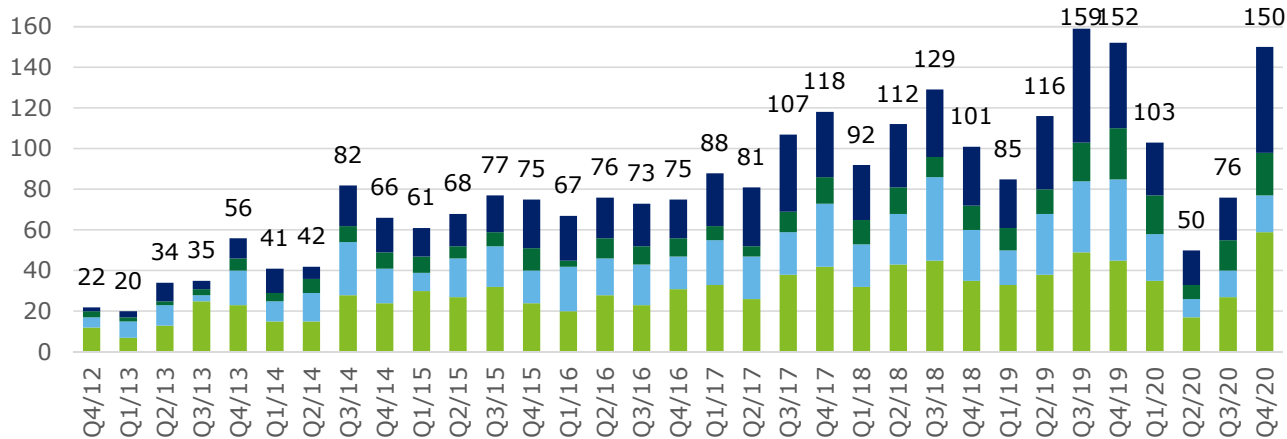
H2 headline figures



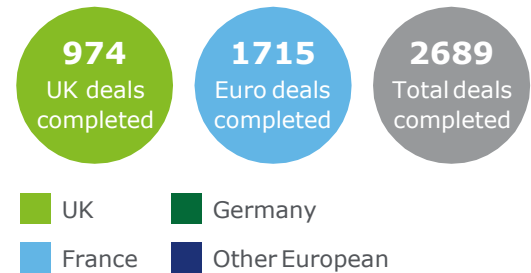
The Alternative Lender Deal Tracker now covers 63 lenders and a reported 2689 deals

Alternative Lender Deal Tracker

Currently covers 63 leading Alternative Lenders. Only UK and European deals are included in the survey.

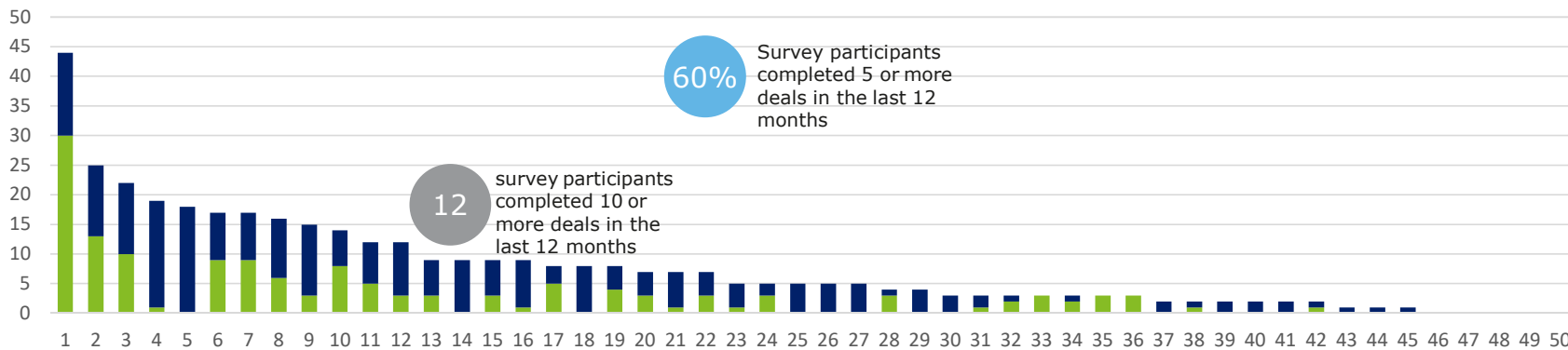


Data in the Alternative Lender Deal Tracker is retrospectively updated for any new participants



Deals done by each survey participant (Last 12 months)

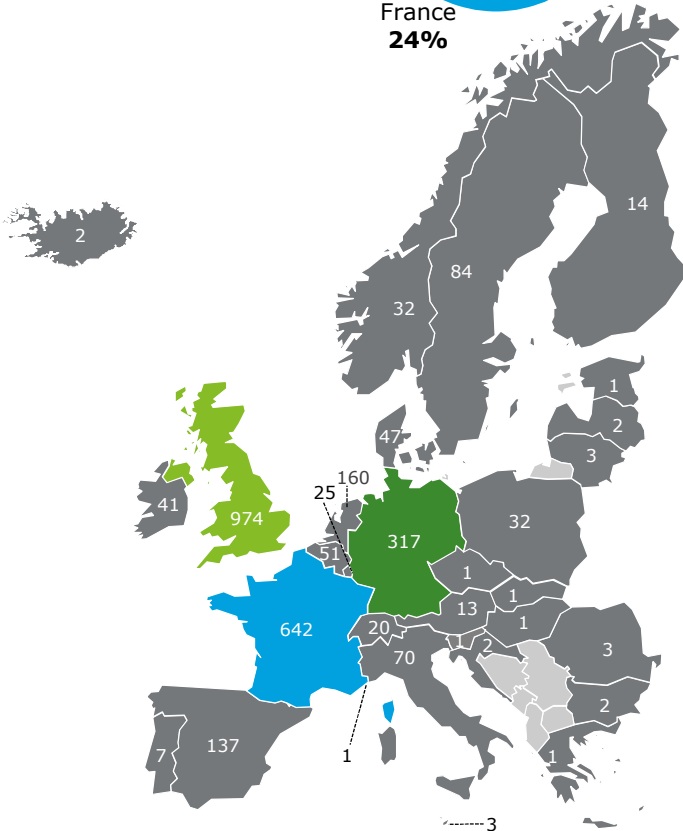
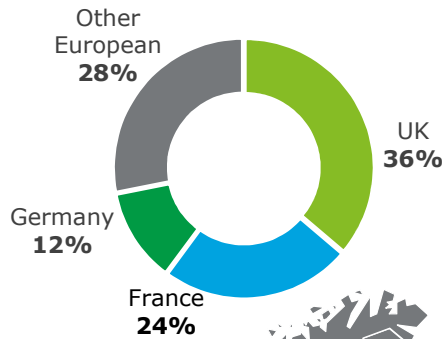
UK Rest of Europe



Direct Lenders increasingly diversifying geographies

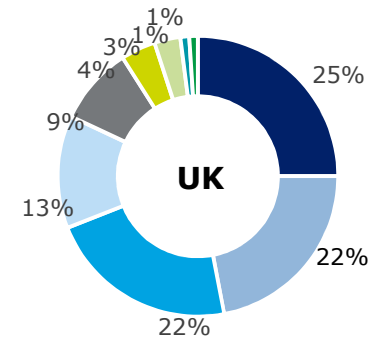
Total deals across Europe

In the last 33 quarters 2689 (974 UK and 1715 other European) deals are recorded in Europe

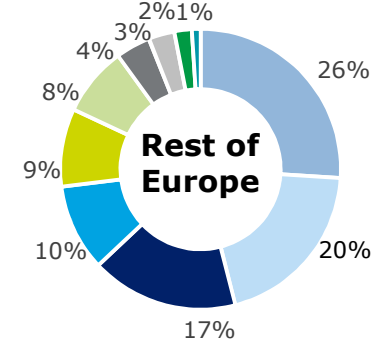


Total deals across industries (Last 12 months)

Within the UK, the the Business, Infrastructure & Professional Services industry has been the dominant user of Alternative Lending with 25% followed by TMT with 22%.



- Business, Infrastructure & Professional Services
- Technology, Media & Telecommunications
- Financial Services
- Healthcare & Life Sciences
- Leisure
- Retail
- Manufacturing
- Consumer Goods
- Transportation and Logistics
- Human Capital
- Other



In the rest of Europe there are 5 main industries: TMT, Healthcare & Life Sciences, Business, Infrastructure & Professional Services, Financial Services and Consumer Goods

The UK still leading as the main source of deal volume for Direct Lenders in Europe

Cumulative number of deals per country

The number of deals is increasing at different rates in various European countries. The graphs below show countries that have completed 5 or more deals till December 2020

