

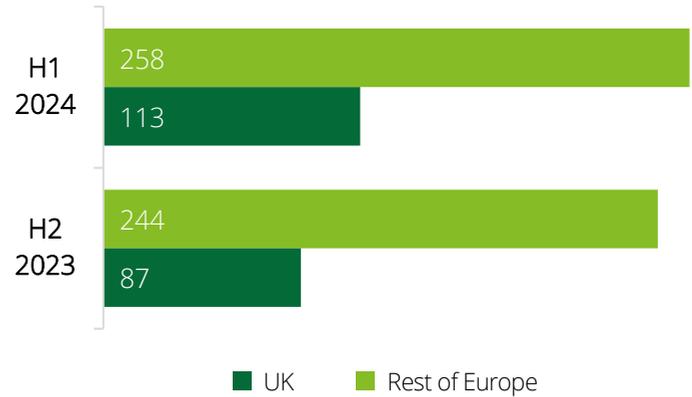


Emerging from the shell – deal activity picks up as interest rate cuts loom

Total Deals Reported in H1 2024



H1 2024 vs. H2 2023 Comparison



Total Deals Reported Since Deal Tracker Inception



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Private Debt Deal Tracker

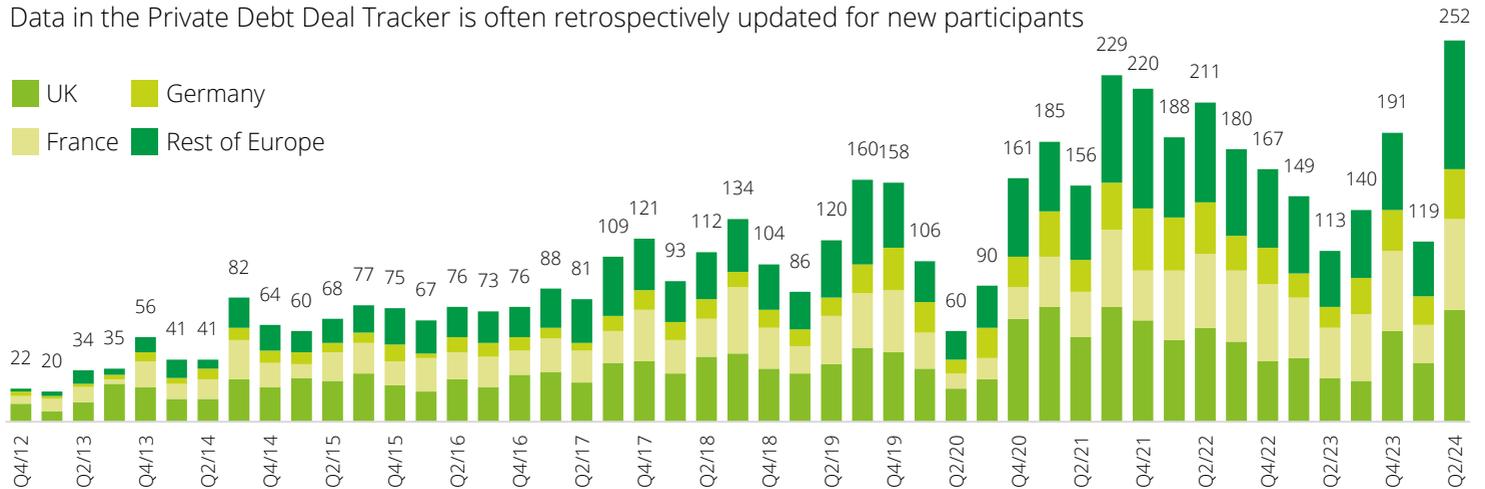
H1 2024 Deals



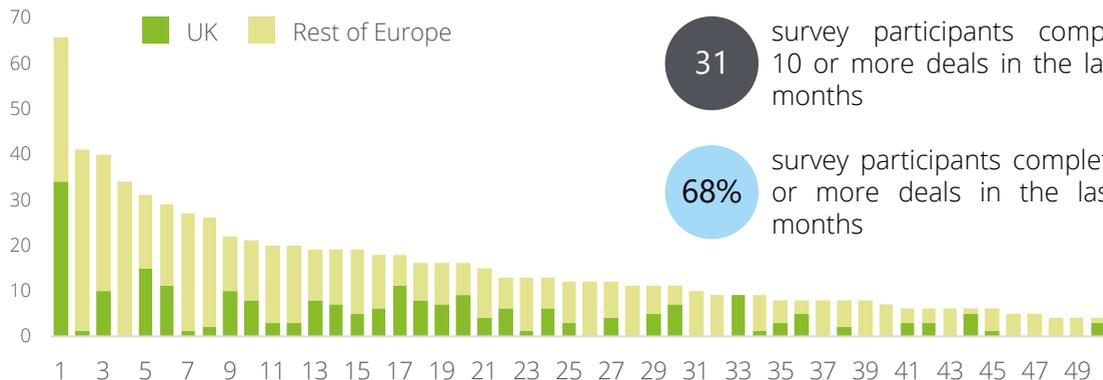
The Private Debt Deal Tracker now covers 82 lenders and a reported 5,250 deals

Private Debt Deal Tracker

Currently covers 82 leading private debt lenders. Only UK and European deals are included in the survey. Data in the Private Debt Deal Tracker is often retrospectively updated for new participants



Deals completed by survey participants (Last 12 months)



31 survey participants completed 10 or more deals in the last 12 months

68% survey participants completed 5 or more deals in the last 12 months

1,741
UK Deals

3,509
European Deals

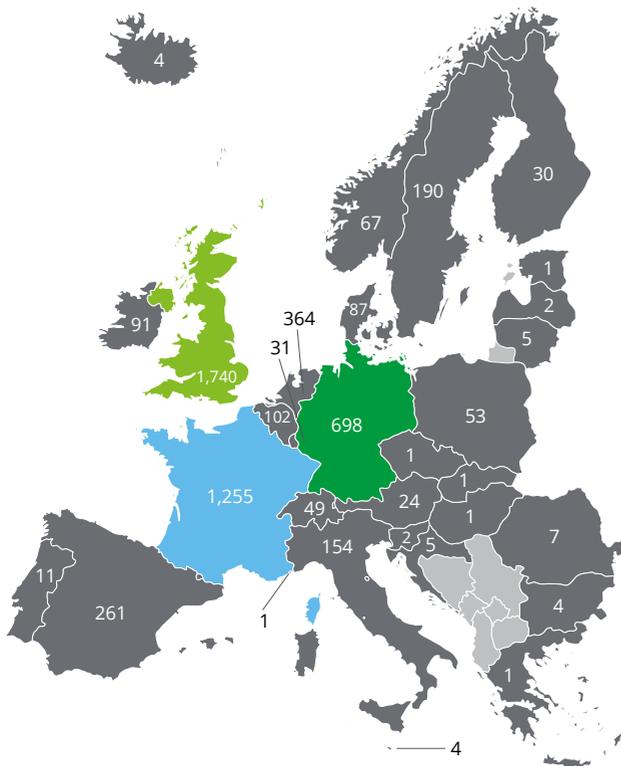
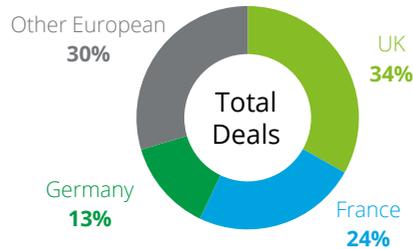
Source: Deloitte Analysis

Note: the number of contributors in the Deal Tracker varies quarter-by-quarter, implying that movements in Deal Volumes occur as a result of both minor variations in the number of Lenders contributing deal data, as well as underlying market conditions.

Private debt lenders continue to increasingly seek to diversify geographies

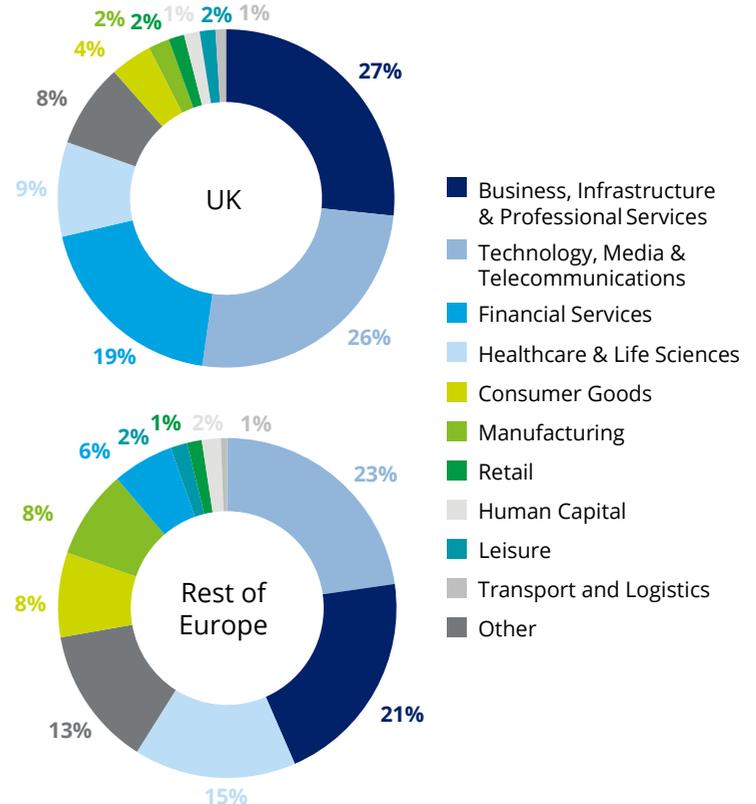
Europe

In the last 47 quarters, 5,250 (1,741 UK and 3,509 other European) deals were recorded in Europe



Industries (LTM)

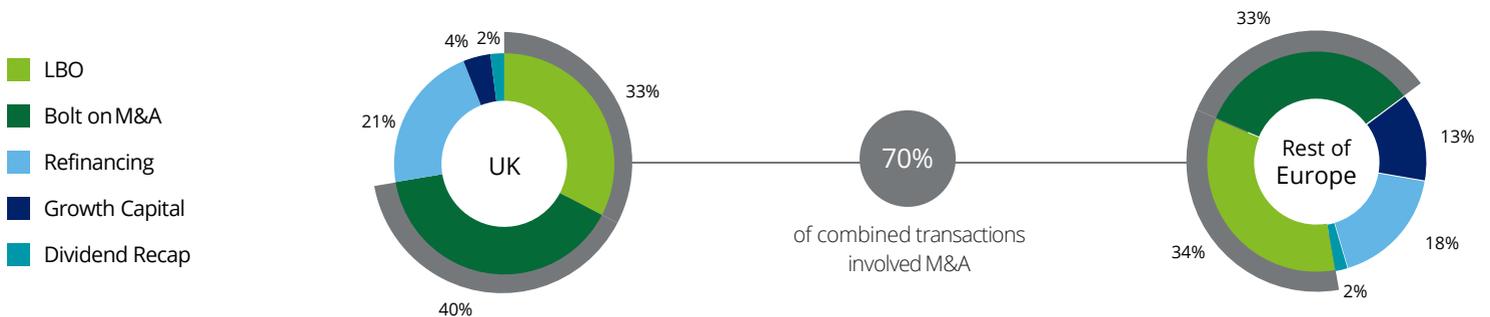
Across the UK and Europe, private debt has, in recent history, been concentrated across four industries: *TMT, Business, Infrastructure & Professional Services, Healthcare & Life Sciences and Financial Services*.



M&A remains the key driver for private debt deals following a notable increase in bolt-ons

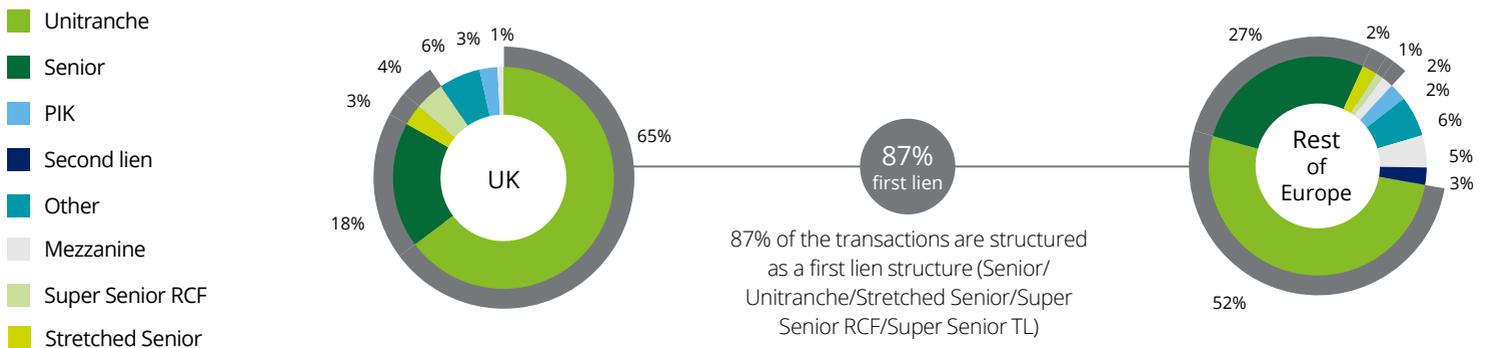
Deal Purpose (LTM)

The majority of deals remain M&A focused, with 70% of activity revolving around an acquisition. Of the 702 deals in the last 12 months, only 101 did not involve a private equity sponsored asset.



Structures (LTM)

Unitranche is the dominant structure, representing 65% of UK transactions and 52% of European transactions. Subordinated structures represent only 13% of total transactions.



*For the purpose of the deal tracker, we classify senior only deals with pricing S + 650bps or above as Unitranche. Pricing below this hurdle is classified as Senior Debt.

Source: Deloitte Analysis