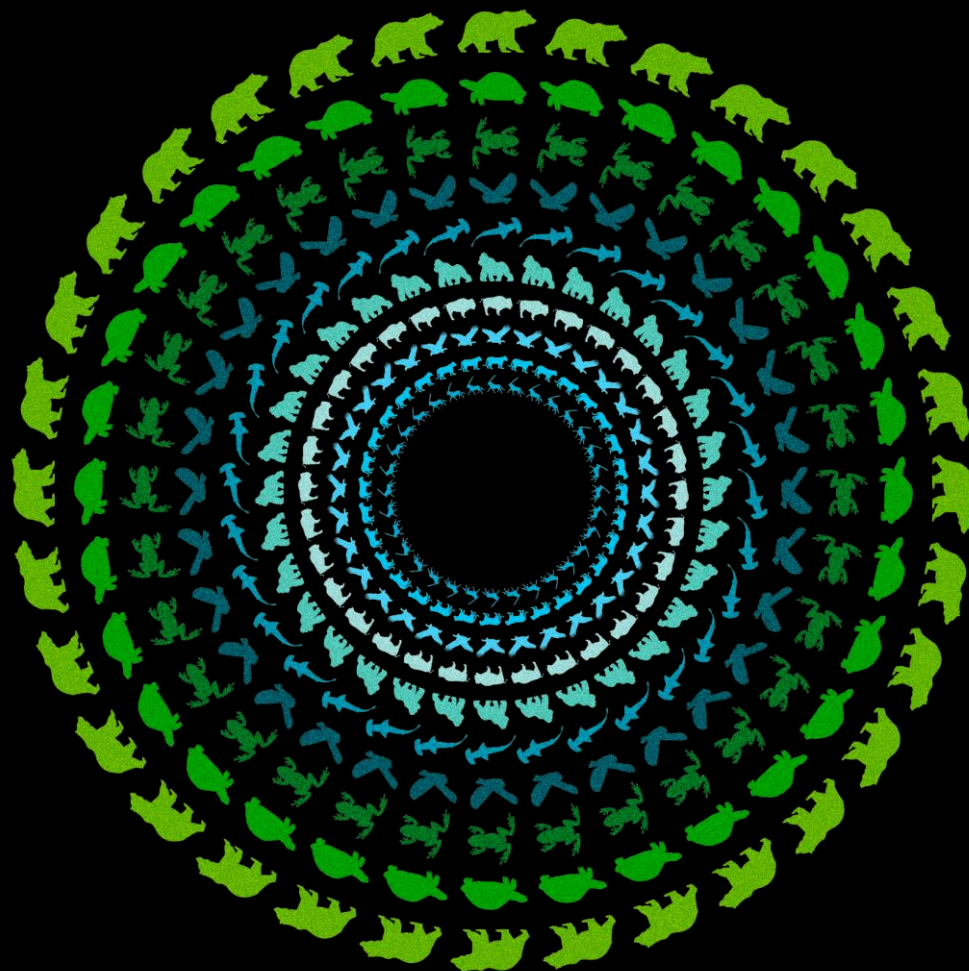


# Deloitte.

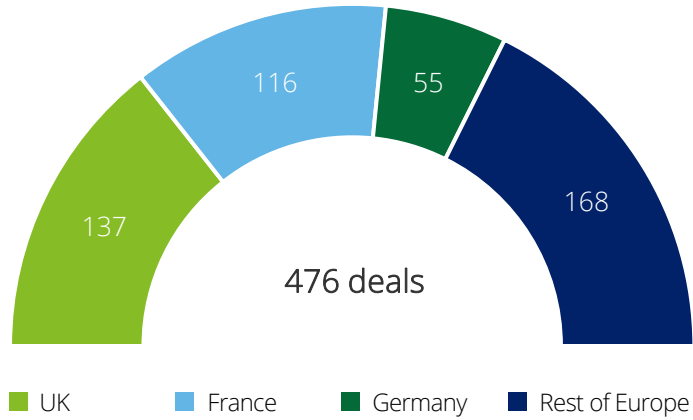


Investor patience bears fruit as market begins to rebound

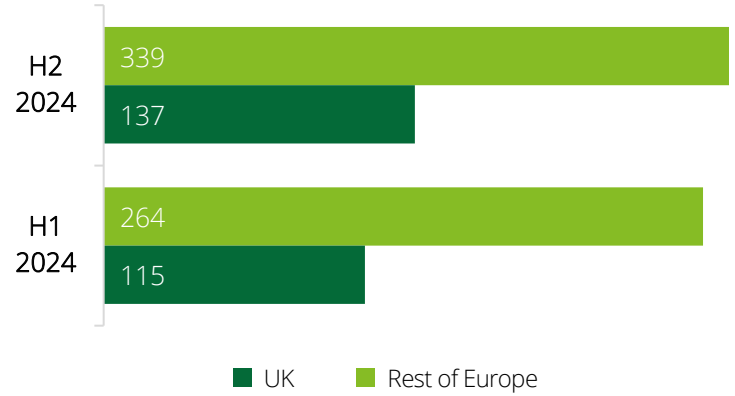
Deloitte Private Debt Deal Tracker Spring 2025



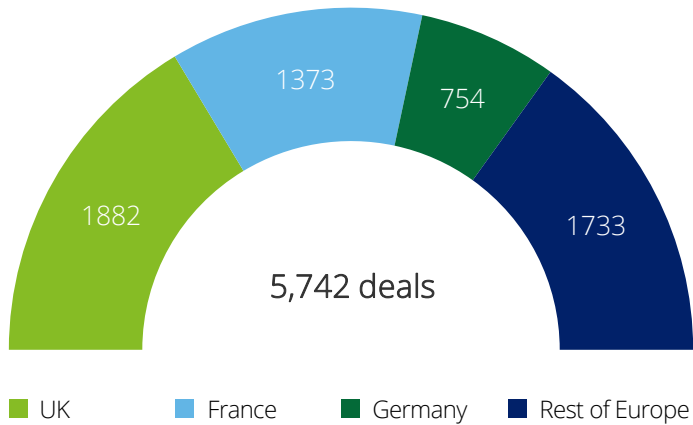
### Total Deals Reported in H2 2024



### H2 2024 vs. H1 2024 Comparison



### Total Deals Reported Since Deal Tracker Inception



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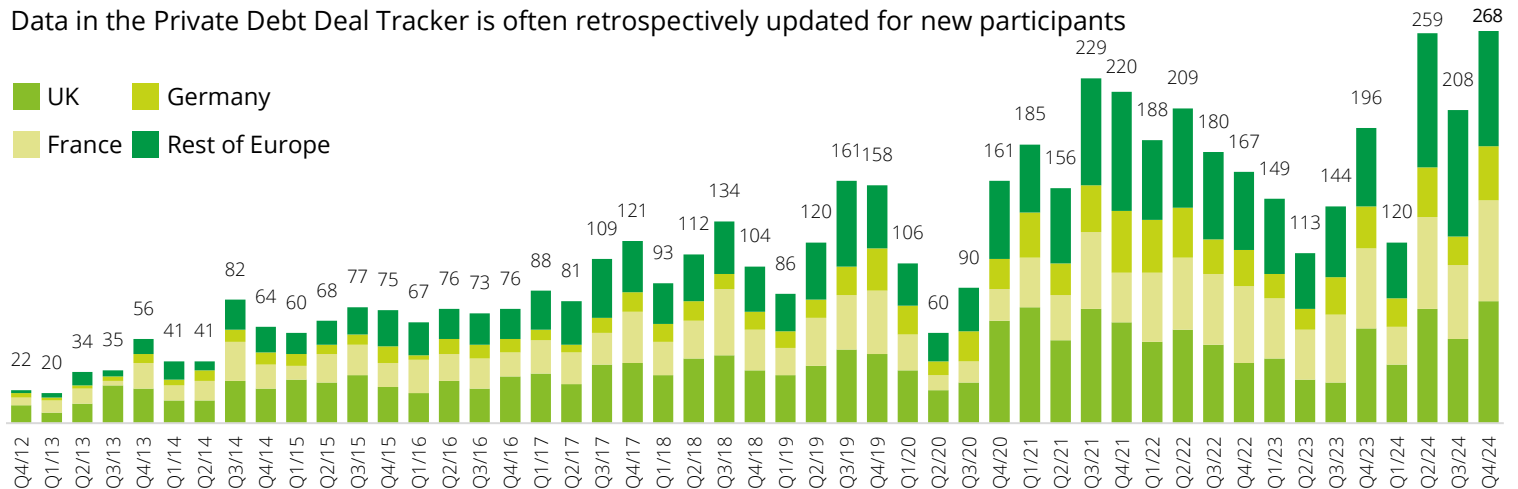
**Jed Poole**  
Head of Private Debt Deal Tracker  
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jnpool@deloitte.co.uk

# The Private Debt Deal Tracker now covers 84 lenders and reported 5,742 deals

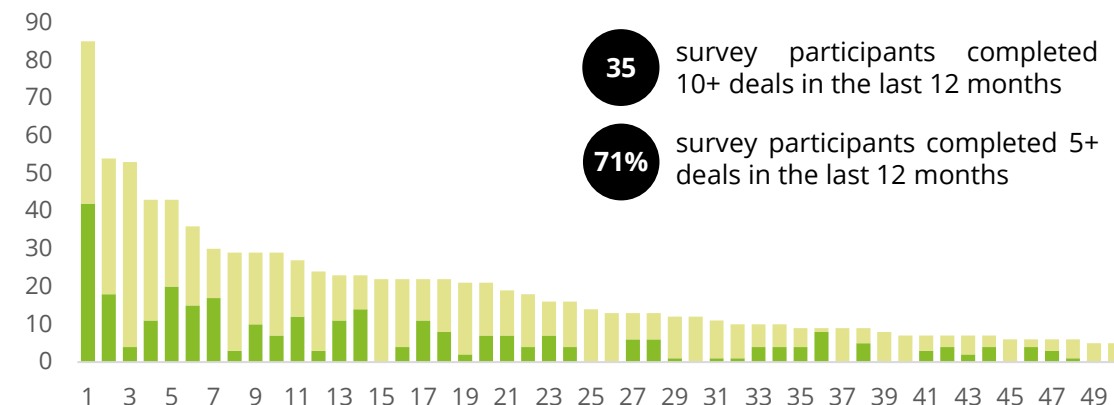
## Private Debt Deal Tracker

Currently covers 84 leading private debt lenders. Only UK and European deals are included in the survey.

Data in the Private Debt Deal Tracker is often retrospectively updated for new participants



## Deals completed by top 50 most active survey participants (LTM)



**35** survey participants completed 10+ deals in the last 12 months

**71%** survey participants completed 5+ deals in the last 12 months

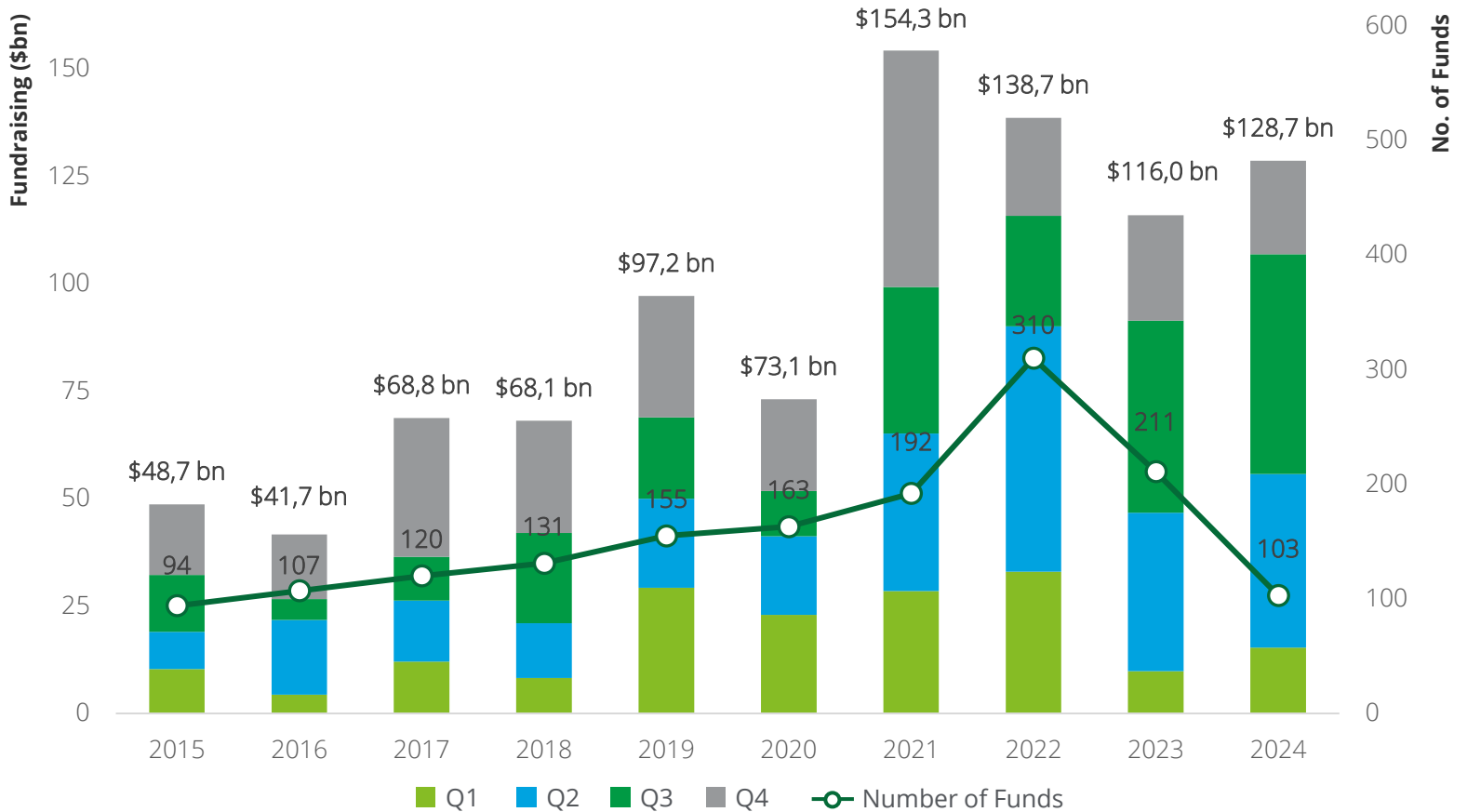
**1,882**  
UK Deals

**3,860**  
European Deals

Source: Deloitte Analysis

Note: the number of contributors in the Deal Tracker varies quarter-by-quarter, implying that movements in Deal Volumes occur as a result of both minor variations in the number of Lenders contributing deal data, as well as underlying market conditions.

### Global direct lending fundraising by quarter<sup>1</sup>

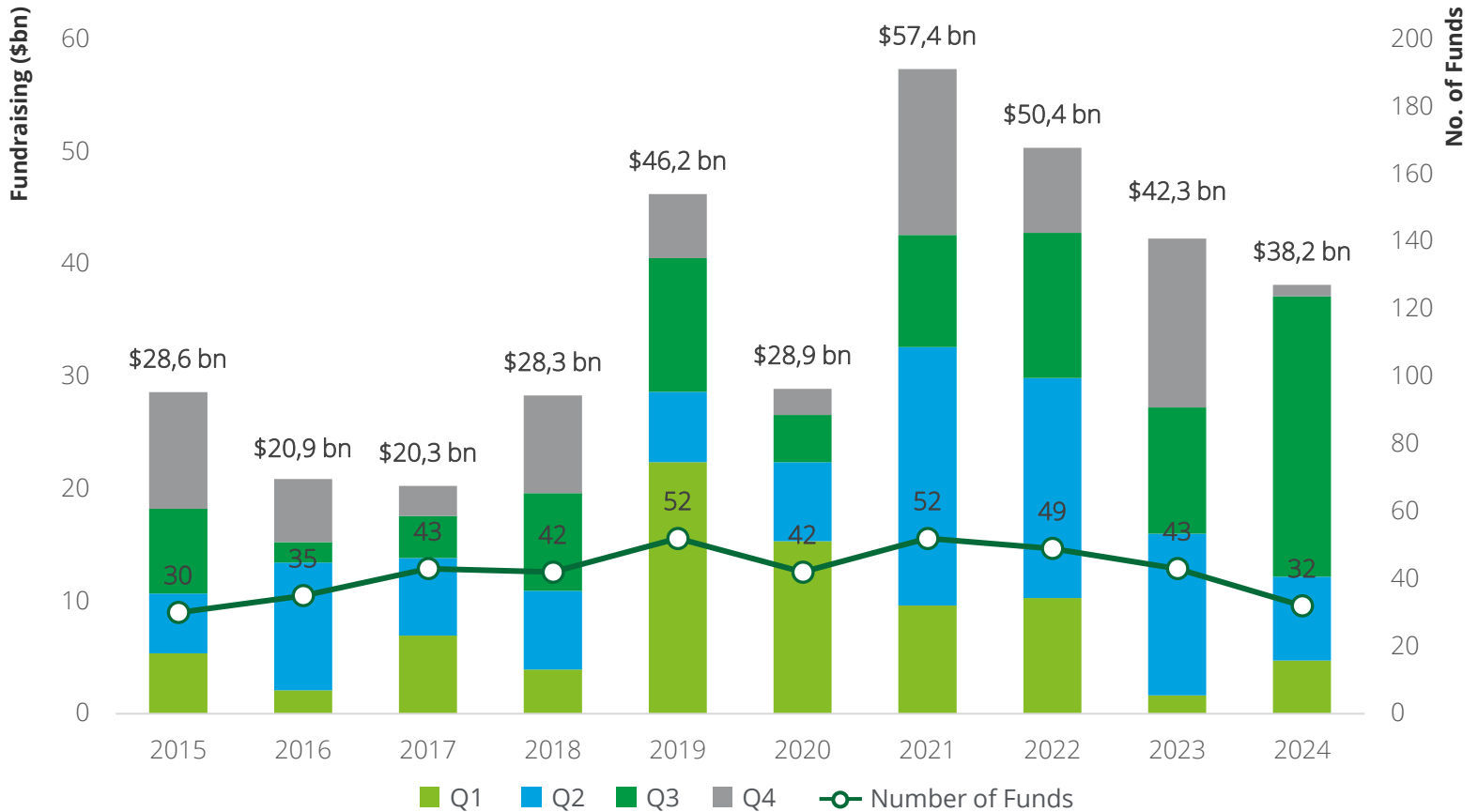


### Select largest funds raised in H2 2024

- Ares Senior Direct Lending Fund III — **\$15,300m**
- ICG Senior Debt Partners Fund 5 — **\$14,524m**
- Carlyle Credit Opportunities Fund III — **\$7,100m**
- Apollo Origination Partnership II — **\$4,800m**
- AG Direct Lending Fund V — **\$3,900m**
- Park Square Capital European Loan Partners II — **\$3,761m**
- Quantum Capital Solutions II — **\$2,800m**
- Chorus Capital Credit Fund V — **\$2,500m**
- PIMCO Asset Based Finance Investment — **\$2,004m**
- Abry Advanced Securities Fund III Continuation Fund — **\$1,600m**

<sup>1</sup> Data sourced as of **27 February 2025** from Preqin

### Europe direct lending fundraising by quarter<sup>1</sup>



### Select largest funds raised in H2 2024

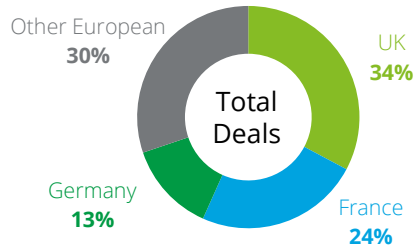
- ICG Senior Debt Partners Fund 5 — **\$14,524m**
- Park Square Capital European Loan Partners II — **\$3,761m**
- Chorus Capital Credit Fund V — **\$2,500m**
- Partner Capital Solutions 9 Fund — **\$1,307m**
- Eiffel Impact Debt II — **\$846m**
- BNP Paribas European SME Debt Fund III — **\$822m**
- AshGrove Specialty Lending Fund II — **\$696m**
- Ture Credit Fund III — **\$541m**
- AXA Financement Entreprises — **\$325m**
- Polestar Capital - Circular Debt Fund — **\$260m**

<sup>1</sup> Data sourced as of **27 February 2025** from Preqin

# Private debt lenders continue to increasingly seek to diversify geographies

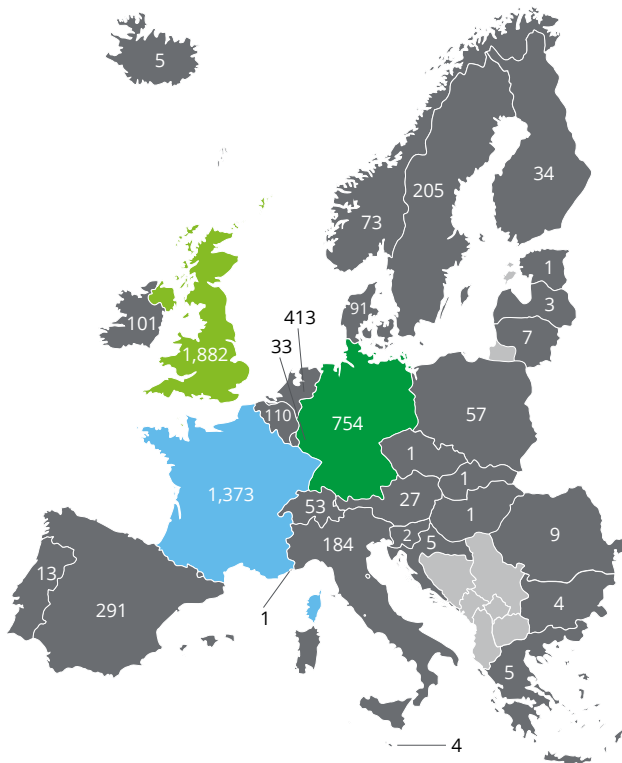
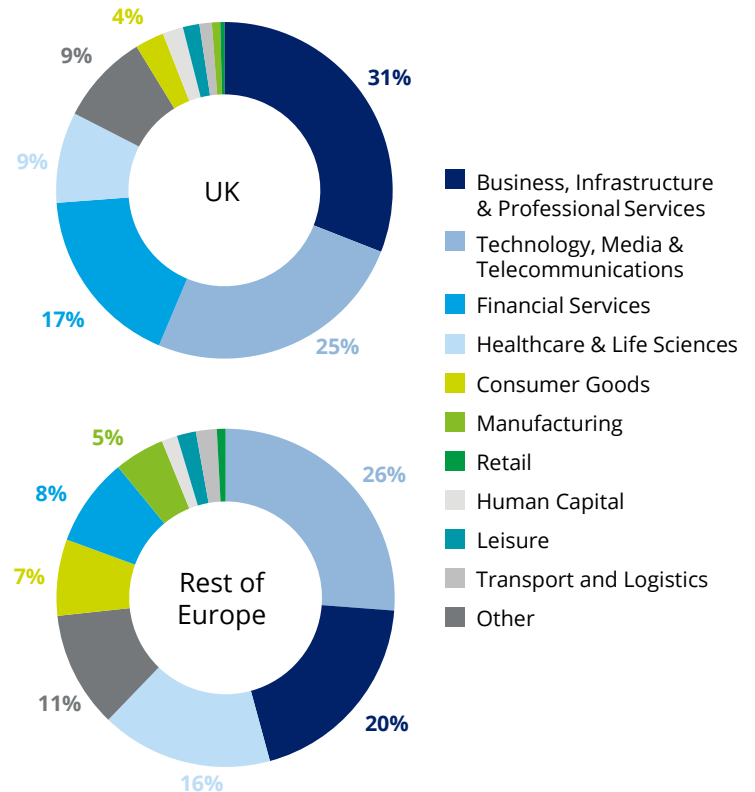
## Europe

In the last 49 quarters, 5,742 (1,882 UK and 3,860 other European) deals were recorded in Europe



## Industries (LTM)

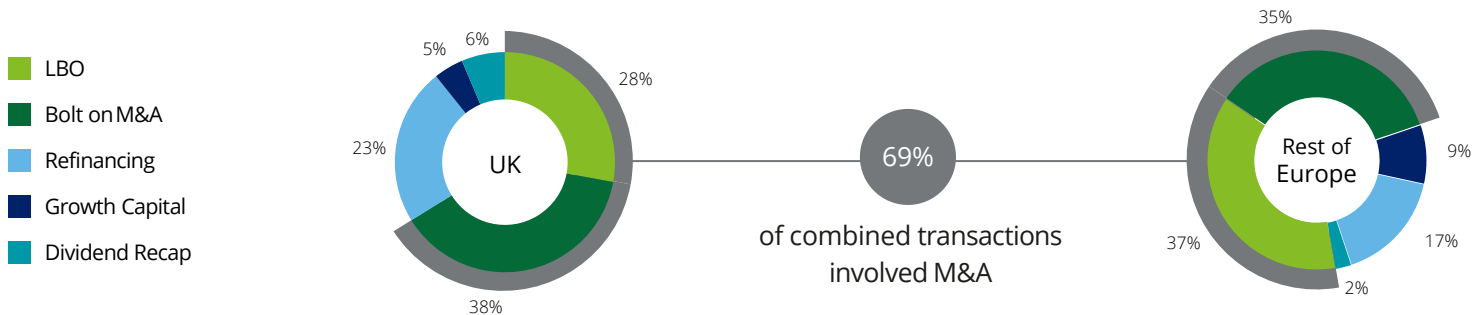
Across the UK and Europe, private debt has, in recent history, been concentrated across four industries: *TMT, Business, Infrastructure & Professional Services, Healthcare & Life Sciences and Financial Services*.



# M&A remains the key driver for private debt deals following a notable increase in bolt-ons

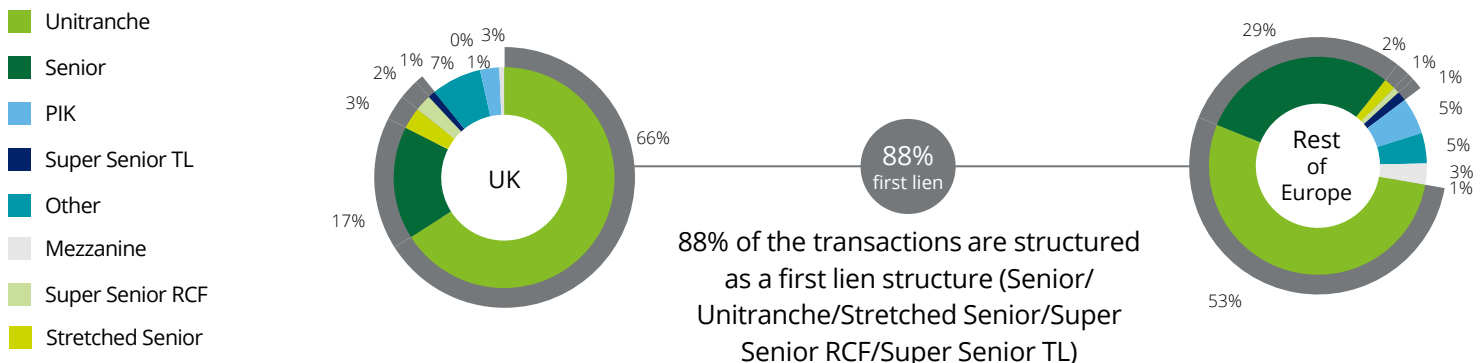
## Deal Purpose (LTM)

The majority of deals remain M&A focused, with 69% of activity revolving around an acquisition. Of the 855 deals in the last 12 months, only 93 did not involve a private equity sponsored asset.



## Structures (LTM)

Unitranche is the dominant structure, representing 66% of UK transactions and 53% of European transactions. Subordinated structures represent only 12% of total transactions.



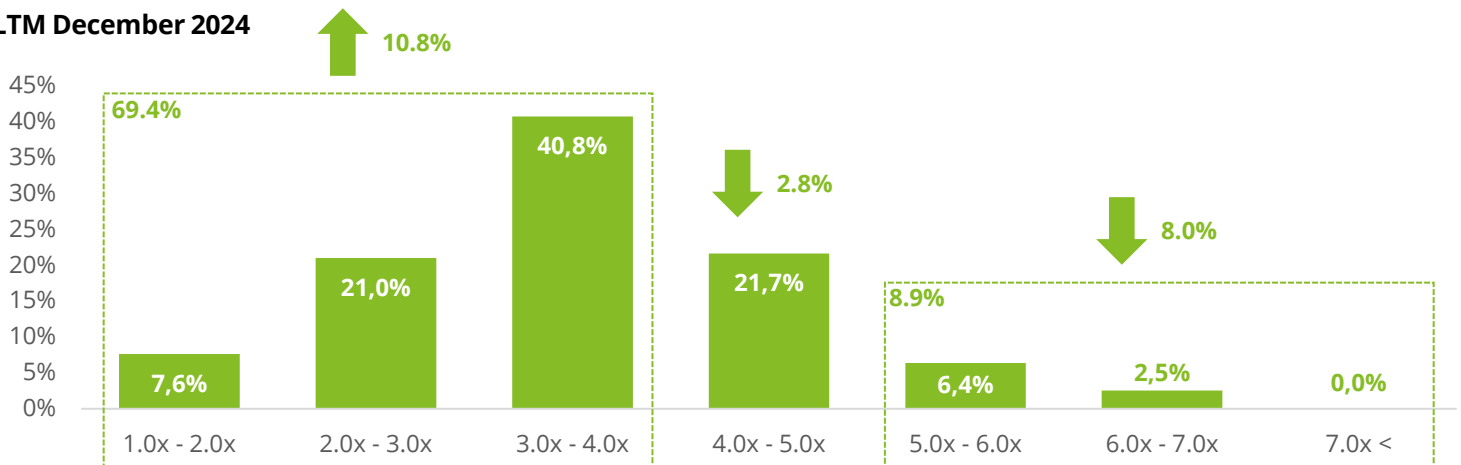
\*For the purpose of the deal tracker, we classify senior only deals with pricing S + 650bps or above as Unitranche. Pricing below this hurdle is classified as Senior Debt.

# Leverage continues to taper, with a 10.8pp increase in deals less-than-or-equal-to 4.0x

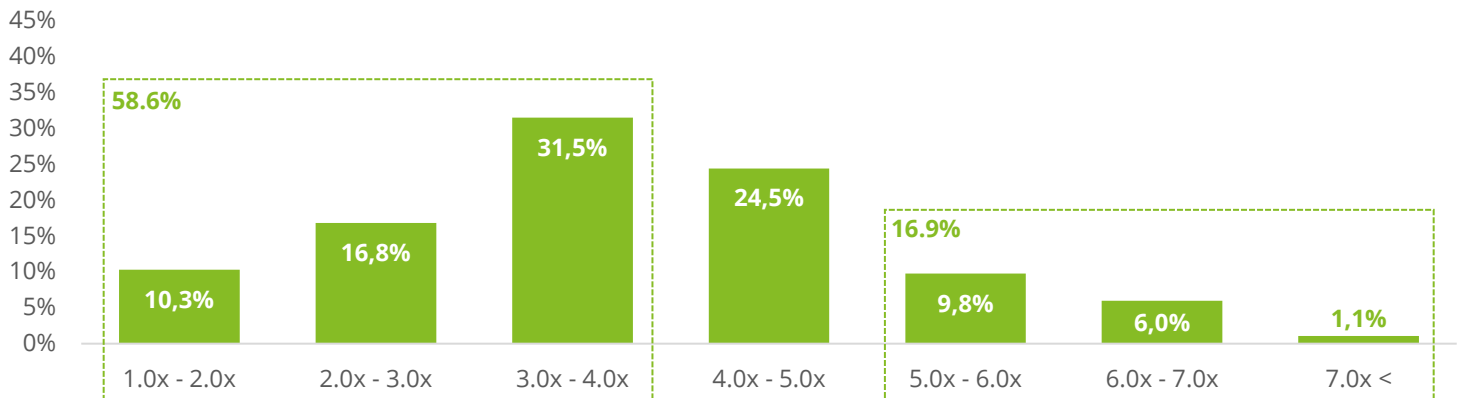
## Leverage

LTM Comparison

### LTM December 2024



### LTM December 2023



Source: Deloitte Analysis

Note: based on a c.[20-25]% submission rate across all deals in covered period

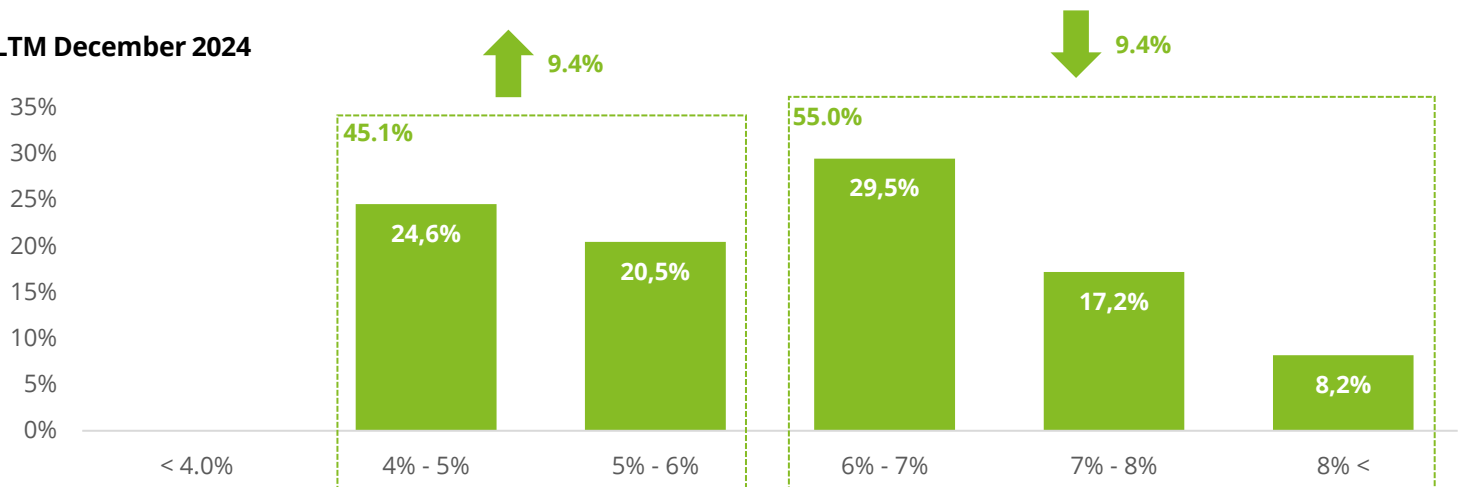


# Margin experiences downward pressure, with a 9.4pp reduction in deals pricing above 6%

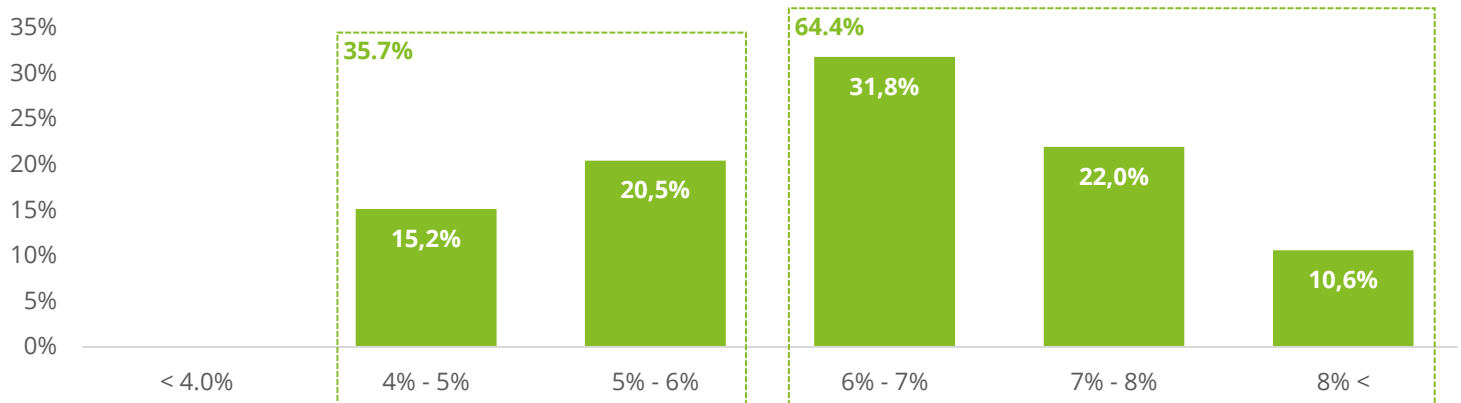
## Margin

LTM Comparison

### LTM December 2024



### LTM December 2023



Source: Deloitte Analysis

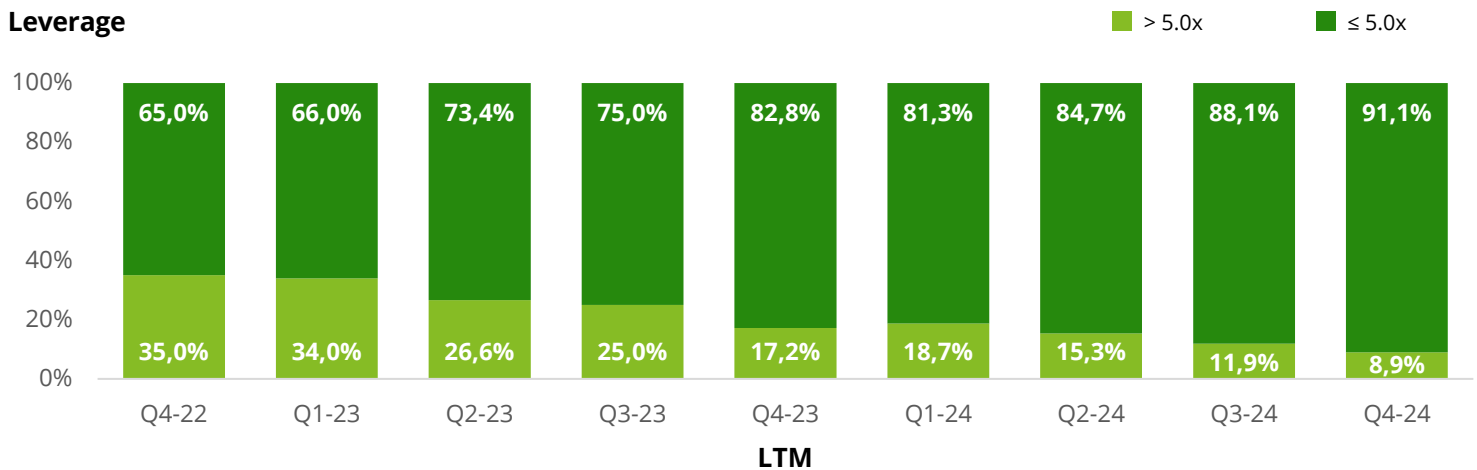
Note: based on a c.[20-25]% submission rate across all deals in covered period

# Lender risk appetite remains measured, as heightened competition sees margins tighten

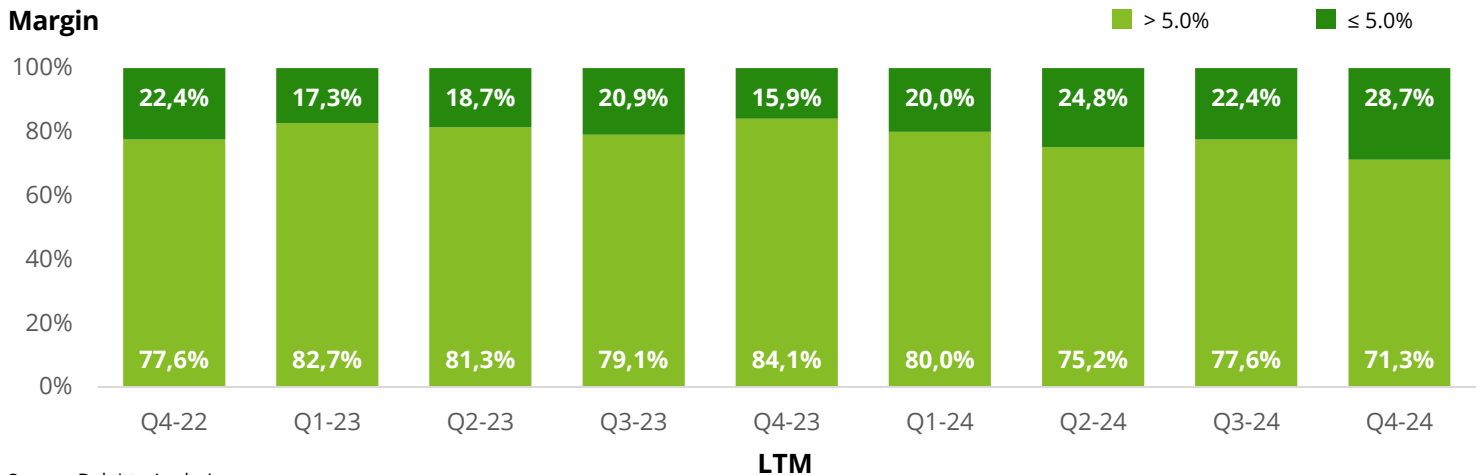
## Leverage & Margin

LTM Evolution

### Leverage



### Margin



Source: Deloitte Analysis

Note: based on a c.[20-25]% submission rate across all deals in covered period

# Thank You