



# Tecnologia per la finanza e finanza per la tecnologia

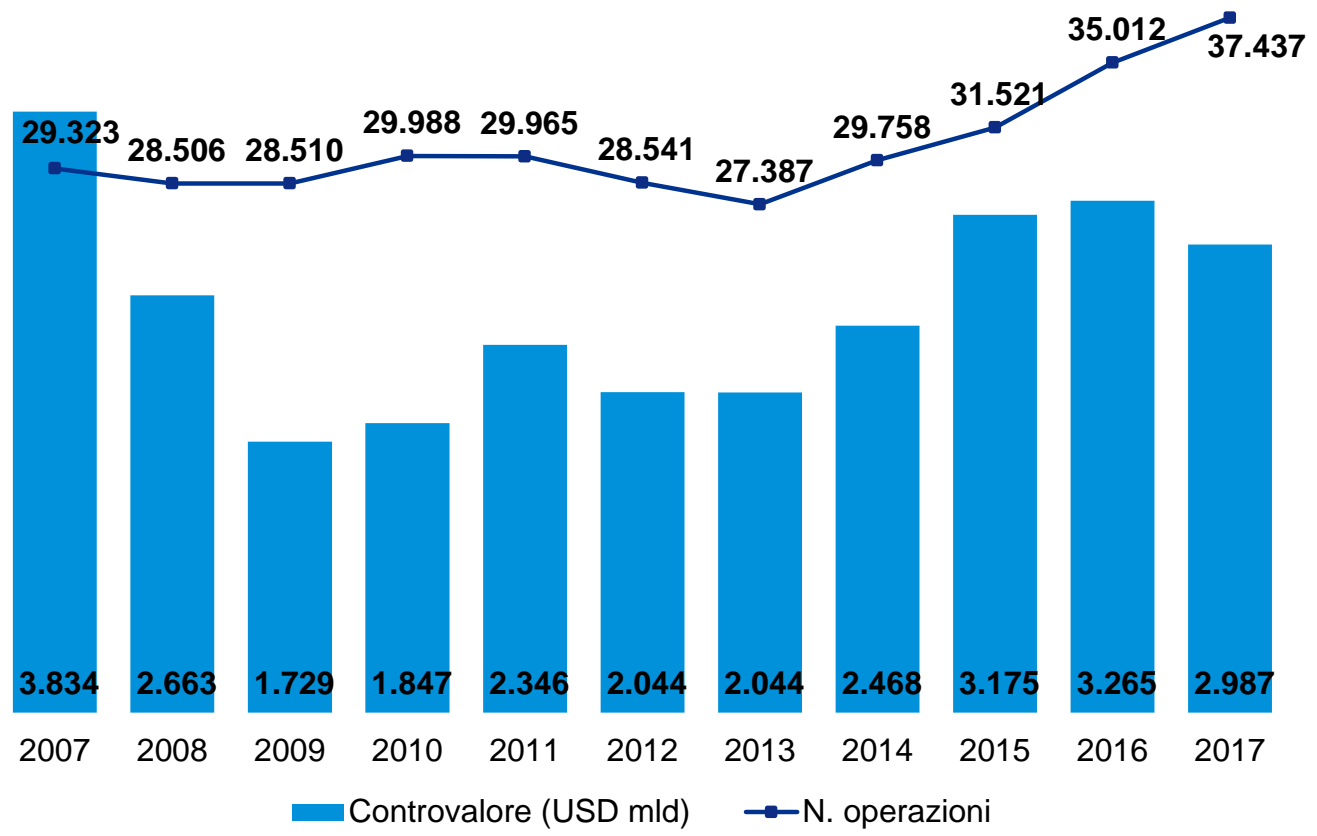
**Convegno Annuale AIFI**

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26 Marzo 2018



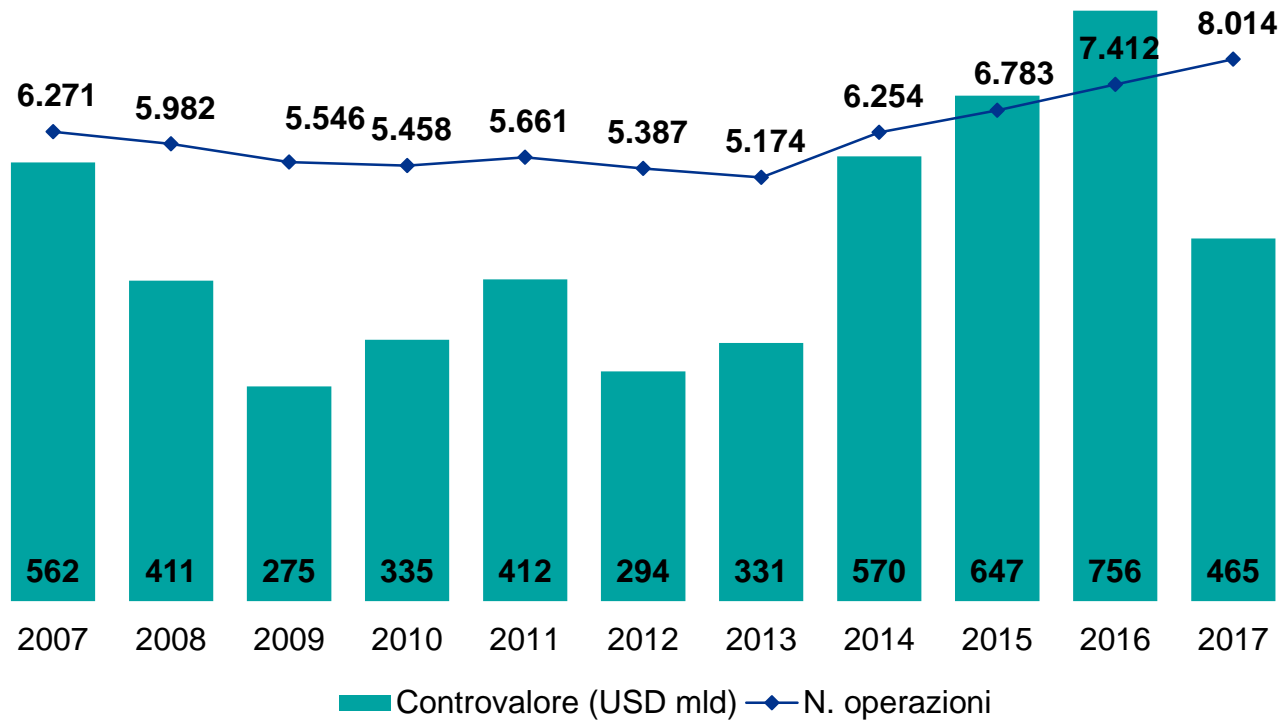
# M&A: mercato globale



Fonte: elaborazione KPMG su dati Thomson Reuters



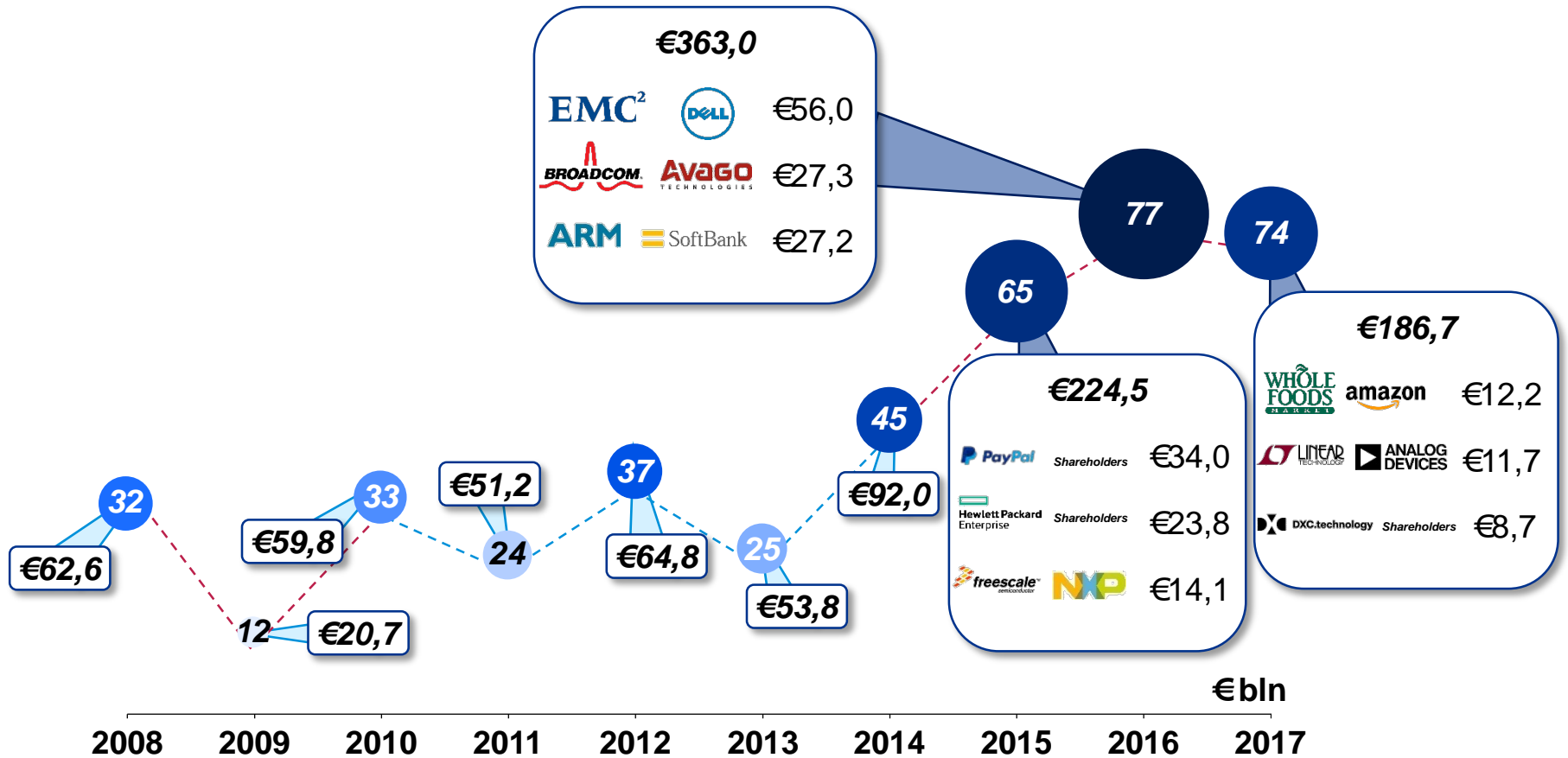
# M&A: mercato globale - focus Tech



Fonte: elaborazione KPMG su dati Thomson Reuters



# Dimensione deal: in crescita *mega deal* > €1 bln

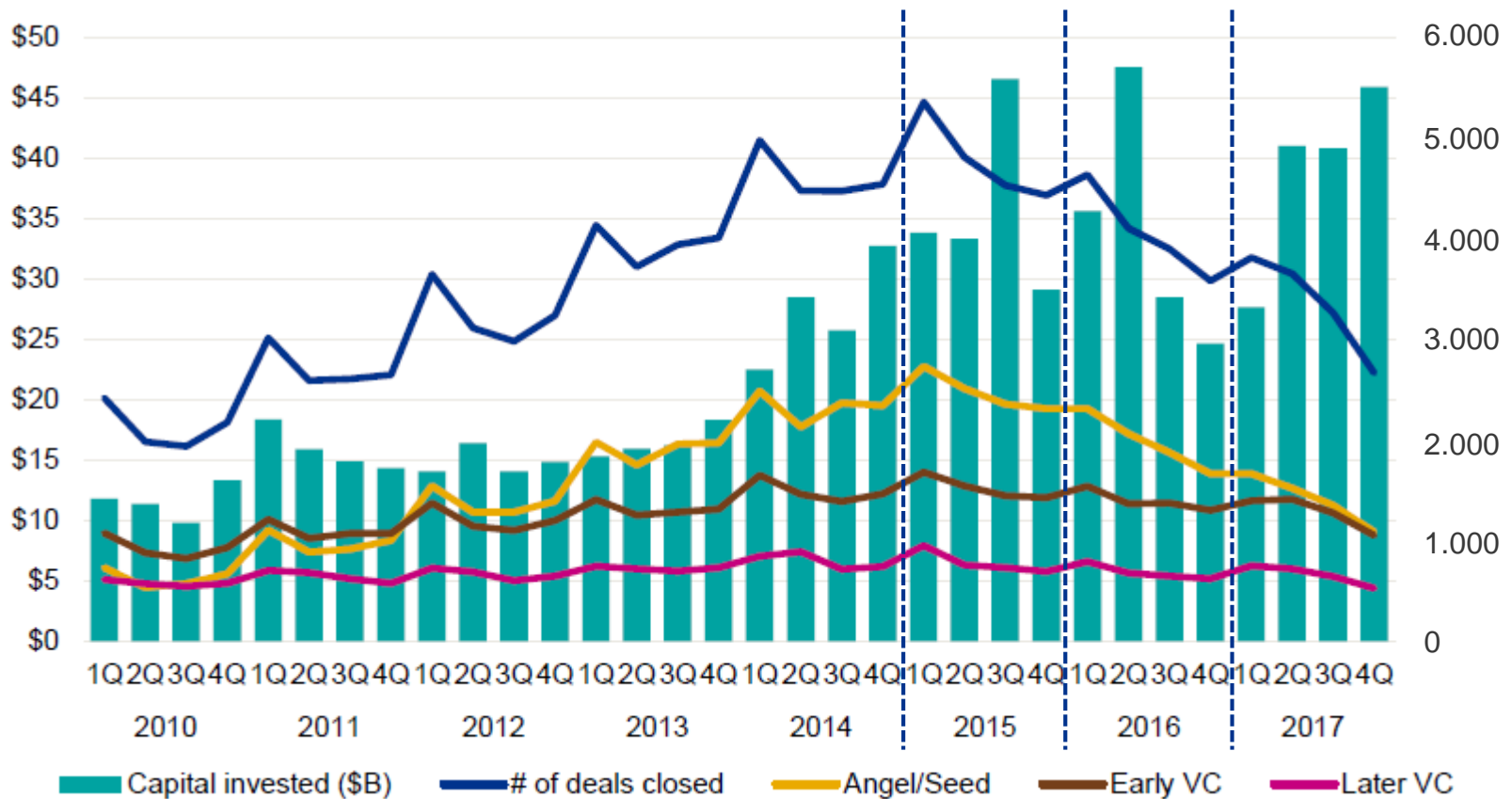


● Numero operazioni superiori a €1 bln

€bln Controvalore operazioni superiori a €1 bln

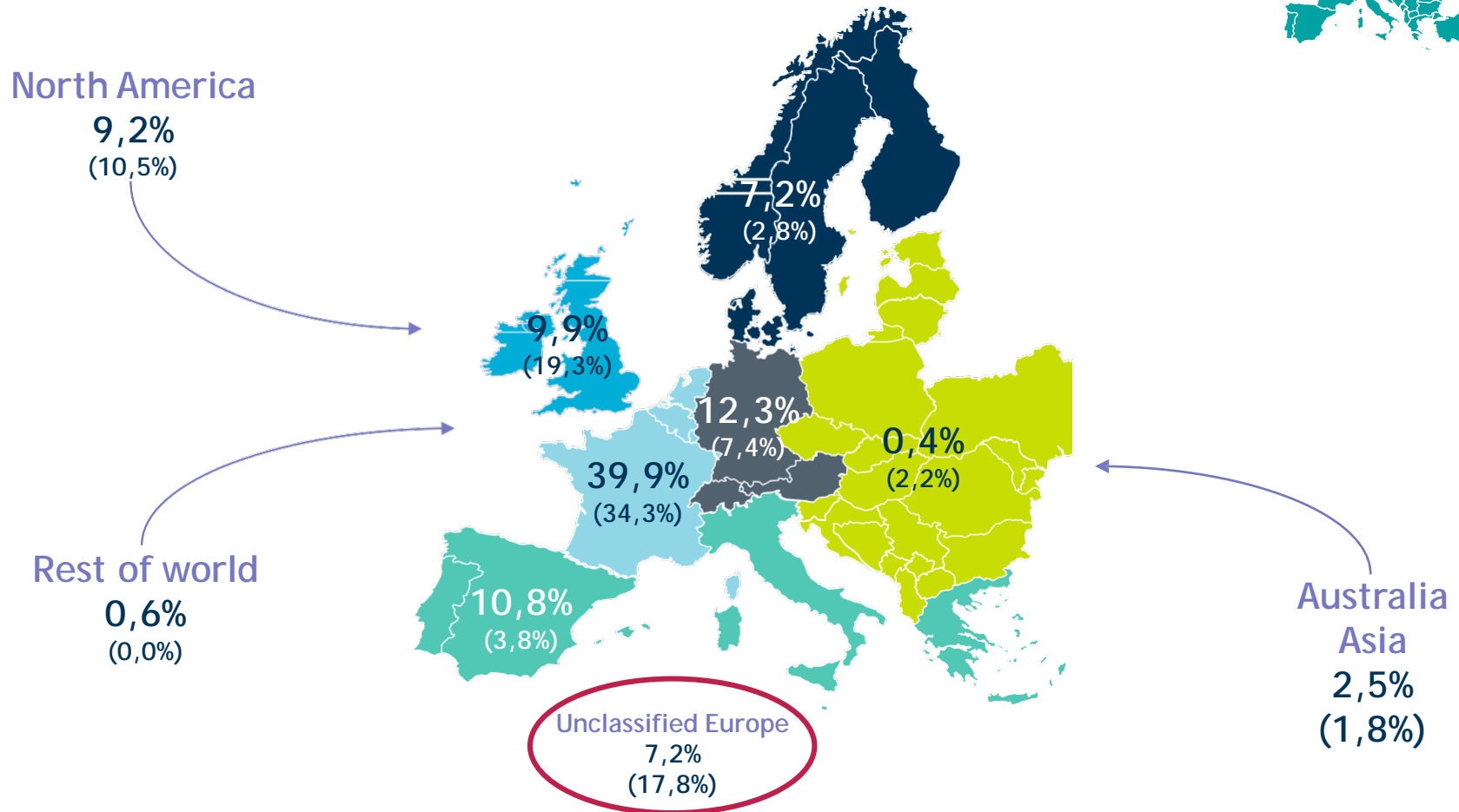
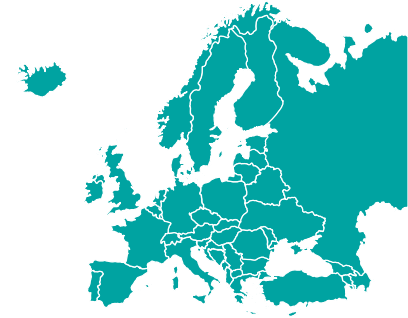
Fonte: elaborazione KPMG Corporate Finance su dati Bloomberg

# Venture Capital: investimenti globali



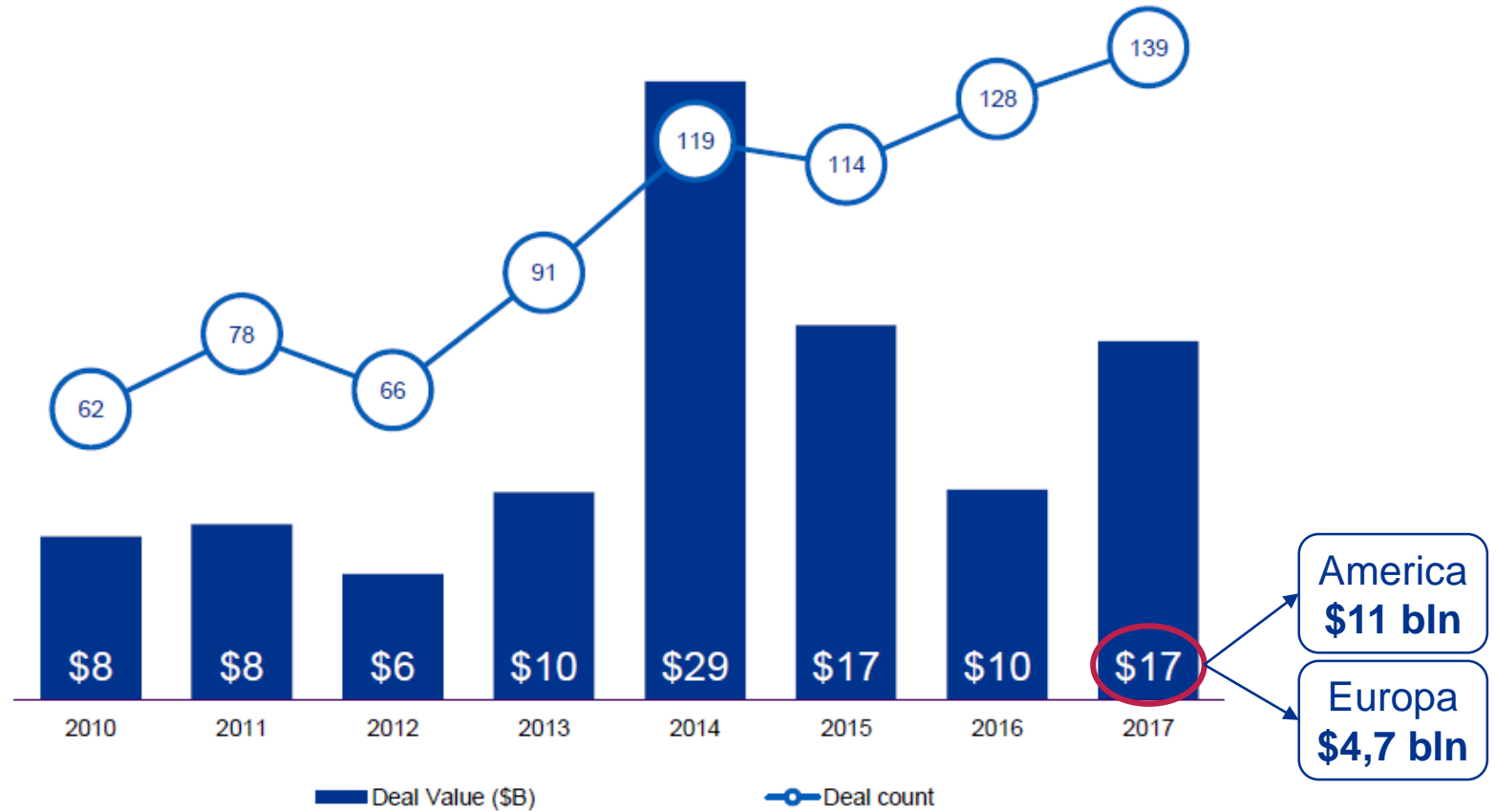
Fonte: KPMG 'Venture Pulse Q4 2017'

# Venture Capital: fundraising in Europa



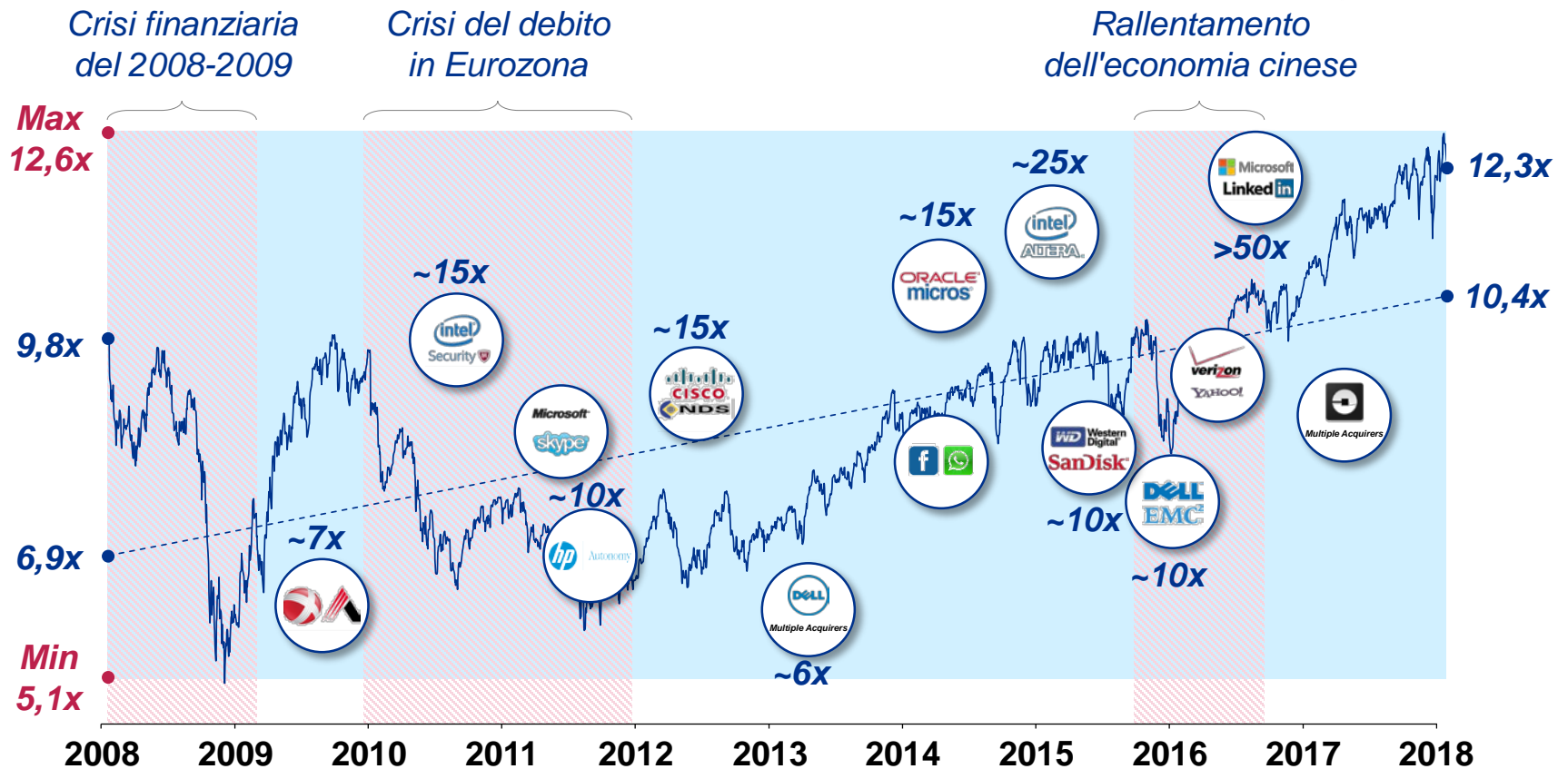
Fonte: Invest Europe '2016 European Private Equity Activity'

# Private Equity: investimenti globali nel Fintech



Fonte: KPMG 'The Pulse of Fintech Q4 2017'

# Multipli globali del settore Technology

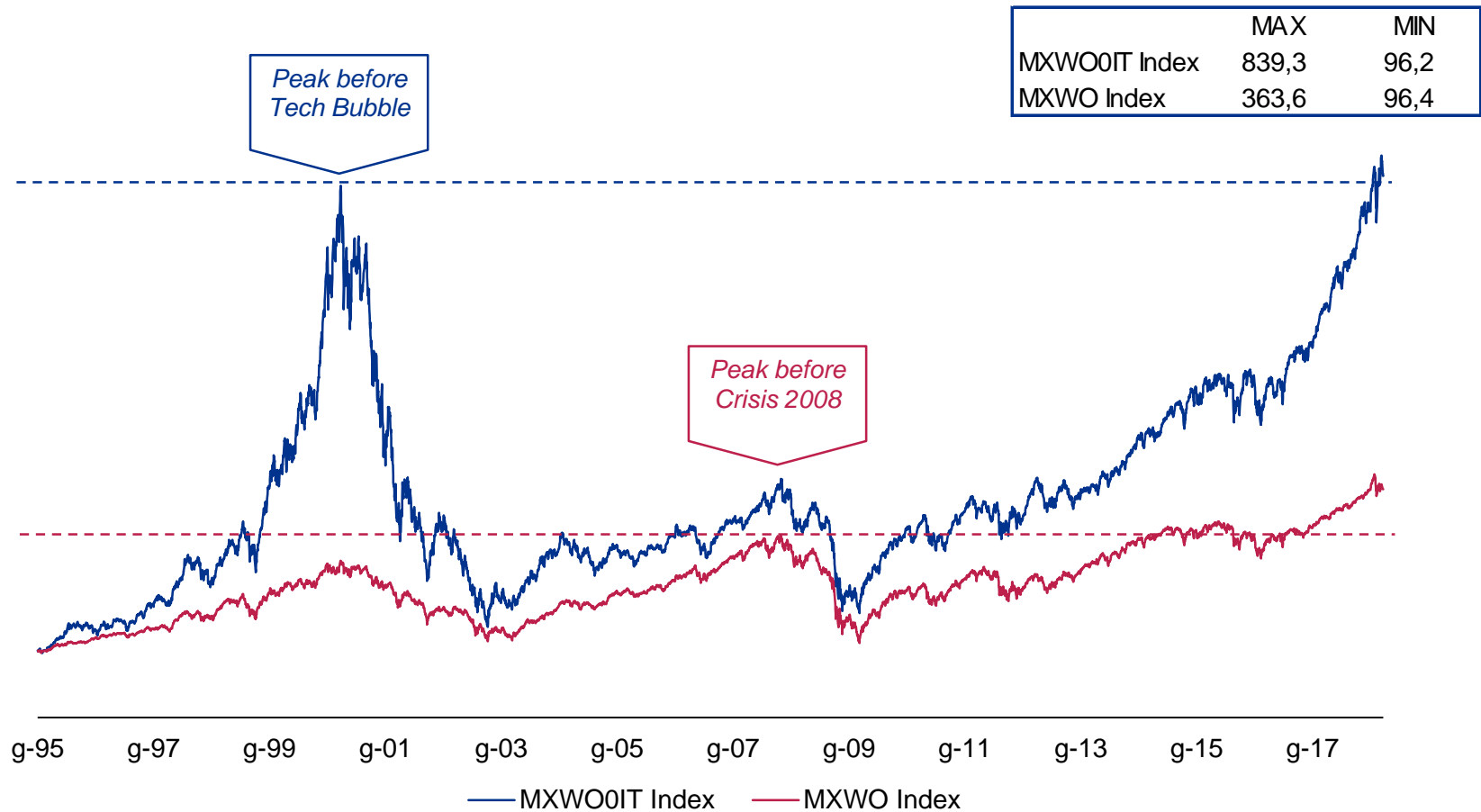


● EV/EBITDA FY t+1 delle aziende incluse nel paniere dell'indice MSCI World Information Technology Index

Fonte: elaborazione KPMG Corporate Finance su dati Bloomberg



# Andamento prezzi: Mercato vs Tech



Fonte: elaborazione KPMG Corporate Finance su dati Bloomberg

# Digital Transformation



**Machine Learning**



**Big Data**



**Data Analytics**



**Data Mining**



**Internet of Things**



**Robotics**



**Artificial Intelligence**

# Cosa sta cambiando?

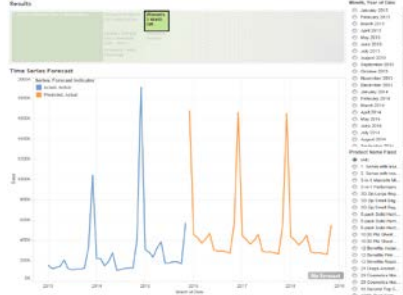
## Strategic Profitability Insight (SPI)



## Data Analytics

Deep business analytics on how a business generates sales & profits

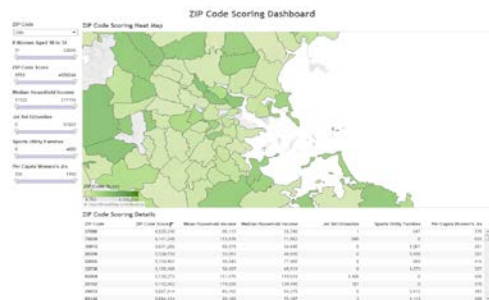
### Time series



### Market basket analysis



### Location scoring



### Cluster analysis



# Cosa sta cambiando?

Benchmarking Plus



Big Data

Insights at deal speed across a range of industries



# Digital Transformation - Quale impatto su di noi?

Entro il 2025 il 10% dei lavoratori rischia di essere sostituito da un robot

Fonte: OCSE

In Italia circa il 44% degli occupati subirà un radicale cambiamento delle proprie mansioni entro il 2025

Fonte: OCSE





Un giorno le macchine riusciranno a risolvere tutti i problemi, ma mai nessuna di esse potrà porne uno.



Albert Einstein





# Grazie

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